



# PROXICO Company Profile

## Company Overview

- **Business Name:** Proxi NVE Limited
- **Type of Business:** Industrial Valves & Automation
- **Address:** P.O. Box 72380, 00200 Nairobi, Kenya
- **Phone:** +254 722 588 535
- **Email:** office@proxico.eu
- **Website:** [www.proxico.eu](http://www.proxico.eu)
- **Founded:** 2024
- **Owner:** Igor Makariev
- **Employees:** 8

## Mission Statement

Our mission is to provide the highest quality industrial solutions tailored to your specific needs. We bring deep industry knowledge and a commitment to building long-lasting professional relationships.

## Company Description

Proxico is a provider of high-quality industrial valve solutions, based in Nairobi, Kenya. With a focus on **oil & gas, chemicals, pharma, food & beverages**.

We are the exclusive regional distribution partner for some of Europe's leading suppliers. This partnership allows us to deliver reliable, efficient, and customized products tailored to meet the unique needs of your operations.

In addition to our valve equipment expertise, Proxico offers tailored solutions for **process industry, loading arms, line safety systems, and tank storage equipment**, ensuring seamless and safe operations across your entire setup.

## Why Choose Proxico?

- **Exclusive Access** to Premium Solutions: We supply superior products from Europe's top manufacturers, designed to meet the specific demands of steam and hygienic valve applications.
- **Tailored Expertise:** Our solutions are carefully aligned with operational and safety standards to ensure maximum efficiency and reliability.

## Services Offered

- **Top-Quality Solutions:** We pride ourselves on offering equipment and services that meet the highest standards.
- **Industry Expertise:** Our team has profound knowledge of various industries, ensuring we understand the unique challenges and requirements of your field.
- **Personalized Service:** We focus on delivering customized solutions that perfectly fit your needs.
- **Dedicated Support:** At Proxico, we emphasize clear communication, prompt follow-ups, and personalized service to help your operations run smoothly and efficiently.

Proxico delivers high-quality valve solutions and customized equipment, combining European expertise with local insights to meet your operational needs effectively.

## Our partners



## **Key Personnel**

### **Igor Makariev – CEO**

With over 25 years of experience in the European industrial sector, Igor Makariev has managed key accounts across Europe and Eurasia, building extensive networks and fostering strong relationships with industry leaders and manufacturers.

Igor's technical expertise allows Proxico to deliver tailored solutions that address the unique challenges of each client. His deep understanding of industrial valve systems and practical approach ensures that Proxico consistently provides effective and reliable products.

Drawing on his worldwide connections, Igor has positioned Proxico to source high-quality solutions from trusted suppliers, ensuring the company meets the needs of its clients with precision and efficiency.

### **Nikito Makariev – BD & Sales Manager**

Nikito Makariev is the Business Development and Sales Manager at Proxico, responsible for identifying new business opportunities and managing key client accounts. He develops strategic sales plans to meet revenue targets and works closely with internal teams to ensure the seamless delivery of tailored solutions.

Nikito's focus is on building strong relationships with clients and positioning Proxico's products and services to meet their unique needs.

### **Philip Karanja - CFO**

Philip Karanja is the Chief Financial Officer at Proxico, bringing with him a wealth of experience in accounting and business management in Kenya. With a strong track record in overseeing financial operations, Philip has developed deep expertise in navigating the complex financial landscape of Kenya's market.

His in-depth understanding of local business dynamics, combined with his strategic financial leadership, has been crucial in ensuring Proxico's financial stability. Philip's ability to manage resources, mitigate risks, and support sound decision-making is essential to the company's ongoing success.

## Elena Makarieva – Office Manager


Elena Makarieva is the dynamic force behind the seamless operations at Proxico, serving as the Office Manager with unparalleled expertise in a wide range of business functions. With an extraordinary ability to manage multiple moving parts, Elena excels at everything from day-to-day administrative tasks to orchestrating complex operations with precision. Her versatility and keen attention to detail make her the backbone of the office, ensuring that all aspects of Proxico's operations run smoothly and efficiently.


## Contact Information

For inquiries, you can reach us at +254 722 588 535 or via email at [office@proxico.eu](mailto:office@proxico.eu). Visit our website [www.proxico.eu](http://www.proxico.eu) for more information or to view our portfolio.

For a personalized consultation, please contact Philip Karanja, phone: +254 722 588 535, e-mail: [pk@proxico.eu](mailto:pk@proxico.eu) directly.

## Certificates

 <b>KENYA REVENUE AUTHORITY</b> www.kra.go.ke	<b>Tax Compliance Certificate</b>	For General Tax Questions Contact KRA Call Centre Tel: +254 (020) 4300 300 Call: +254(071) 895 900 Email: callcentre@kra.go.ke
Taxpayer PIN: P052373851F		Certificate Date: 25/10/2024
Name and Address: Proxi Nve Limited NA, USHURU SACCO CENTRE, NA, Dagoreti District, PO Box 72380, Postal Code 00200		Certificate Number: KRA/WON/144/1474524



This is to confirm that Proxi Nve Limited,  
Personal Identification Number P052373851F  
has filed relevant tax returns and  
paid taxes due as provided by Law.

This Certificate will be valid for  
twelve (12) months up to 24/10/2025.

This certificate is issued on the basis of information available with the authority as at the  
Caveat: certificate date mentioned above. The Authority reserves the right to withdraw the certificate if  
new evidence materially alters the tax compliance status of the recipient.

Disclaimer: This certificate is system generated and therefore does not require signature. You may confirm validity of this certificate on the  
ITax Portal by using the TIC Checker. This certificate confirms your compliance status for a period of five years preceding the  
date of issue. The certificate may however be withdrawn on grounds of outstanding debt affecting periods prior to this.



No. PVT-BEU69PXK

**CERTIFICATE OF INCORPORATION**

I hereby CERTIFY that,

**PROXI NVE LIMITED**

is on this date 23 Oct 2024 incorporated under the Companies Act, 2015 and that the Company is a  
**PRIVATE LIMITED COMPANY.**



Registrar Of Companies

This is a system generated certificate. To validate this document send the word BRS to 21546

*We look forward to transforming your vision into a controlling the flow!*